

415 Century Parkway
Allen, TX 75013
(800) 605-6734
www.watchguardvideo.com



4RE Price Estimate

Provided By: Fran Judge RSM
Contract #: 661 714 5959

TOTAL PROJECT ESTIMATED AT
\$100,501.31

Agency Name:	Capitola Police Dept. CA
Contact Person:	Sgt. Mark Gonzalez
Address:	mgonzalez@ci.capitola.ca.us
Address:	Capitola CA cell 831 212 5349
Date:	December 30, 2014

4RE Base System and Options

		Quantity
4RE-200-GPS-ZSL	4RE In-Car Camera System. Includes GPS, High definition Zero Sightline (720P) forward facing camera, Infrared color cabin camera, DVR, integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, cabin microphone, 900 MHz Hi Fidelity wireless microphone, hardware & cabling, 1 yr. warranty. Includes Evidence Library Express software.	9
4RE ELITE	Upgrade to 4RE Elite. Adds support for up to 6 cameras.	0
4RE Audio Expansion	Upgrade to Audio Expansion. Adds support for dual HiFi Mics.	0
MOBILE APP	4RE Mobile App. Laptop interface software.	0

MSRP	Direct	Extended
\$ 5,450.00	\$ 4,795.00	\$ 43,155.00
\$ 300.00	\$ 275.00	\$ -
\$ 125.00	\$ 100.00	\$ -
\$ 85.00	\$ 50.00	\$ -

4RE Motorcycle System

		Quantity
4RE-64S-GPS-VTY	4RE Motorcycle Camera System. Includes GPS, Waterproof Display, Waterproof standard definition camera, DVR, integrated 64GB solid state hard drive, 16GB USB removable thumb drive, 900 MHz Hi Fidelity wireless microphone, hardware & cabling and 1 yr. warranty. Includes Evidence Library Express software.	0
4RE-64S-GPS-HND		2
4RE-64S-GPS-HAR		0
4RE-64S-GPS-BMW		0

MSRP	Direct	Extended
\$ 5,830.00	\$ 5,295.00	\$ 10,590.00

Wireless Video Transfer and Networking Options

		Quantity
4RE-WRL-KIT-05C	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4GHz is available)	11
HDW-ETH-SWT-001	4RE, Power Over Ethernet / Gigabit 4-port Switch	0

MSRP	Direct	Extended
\$ 345.00	\$ 200.00	\$ 2,200.00
\$ 180.00	\$ 150.00	\$ -

Camera Configuration Options

		Quantity
CAM-BST-102-NEW	Infrared Color Cabin Camera, Additional	0
WGA00485	Auxiliary Camera	0

MSRP	Direct	Extended
\$ 220.00	\$ 195.00	\$ -
\$ 220.00	\$ 195.00	\$ -

Microphone Options

		Quantity
DUAL MIC UPGRADE	Dual Wireless Mics. Includes second wireless microphone kit.	0
DESKTOP CHARGER	Desktop Charging unit for Wireless Transmitter	0
TRANSMITTER	Wireless Transmitter (additional / replacement)	0

MSRP	Direct	Extended
\$ 789.00	\$ 699.00	\$ -
\$ 110.00	\$ 99.00	\$ -
\$ 385.00	\$ 345.00	\$ -

In-Car Hardware Warranties 1st year is included with a new 4RE purchase.

		Quantity
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	0
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	0
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	0
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	0

MSRP	Direct	Extended
\$ 155.00	\$ 100.00	\$ -
\$ 255.00	\$ 200.00	\$ -
\$ 380.00	\$ 325.00	\$ -
\$ 505.00	\$ 450.00	\$ -

Software Protection Plan Create, amend or extend a Software Protection Plan

		Quantity
SFW-MNT-ELB-2YR	Software Protection, Evidence Library, 2nd Year (per 4RE)	0
SFW-MNT-ELB-3YR	Software Protection, Evidence Library, 3rd Year (per 4RE)	0
SFW-MNT-ELB-4YR	Software Protection, Evidence Library, 4th Year (per 4RE)	0
SFW-MNT-ELB-5YR	Software Protection, Evidence Library, 5th Year (per 4RE)	0
5 Year HW/SW Warranty Discount	Discount for purchase of 5 year hardware and software warranty at time of 4RE purchase.	0

MSRP	Direct	Extended
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ -	\$ -	\$ -

Watch Commander Live Video Streaming Application

		Quantity
SFW-WCM-KIT-100	Watch Commander Live Video Streaming Application	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 1st Year (Months 1-12)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 2nd Year (Months 13-24)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 3rd Year (Months 25-36)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 4th Year (Months 37-48)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 5th Year (Months 49-60)	0

MSRP	Direct	Extended
\$ 2,900.00	\$ 2,500.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -

Miscellaneous Options and Accessories

		Quantity
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MSRP	Direct	Extended
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RADAR CABLE	Radar Interface Cable (Stalker, Decatur Genesis I and II Select, Kustom Eagle or Raptor, MPH Bee 3)	0
Trade-In	Trade-In Credit, if applicable	0
CUSTOM 1	Used for additional items, offers or discounts	0

\$	85.00	\$	75.00	\$	-
\$	-	\$	-	\$	-
\$	-	\$	-	\$	-

Total In-Car Hardware \$ 55,945.00

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Evidence Library Server and Client Software

		Quantity	MSRP	Direct	Extended
KEY-ELB-SRV-300	Evidence Library 3 Server Software	1	\$ -	\$ 1,855.00	\$ 1,495.00
SFW-ELB-CLI-300	Included Remote Client License Key, Evidence Library 3	0	\$ 85.00	\$ -	\$ -
SFW-ELB-CLI-301	Additional Remote Client License Key, Evidence Library 3	0	\$ 85.00	\$ 75.00	\$ -
SFW-SQL-CAL-R25	Additional Software CALs, SQL Server 2008 R2, 5 CAL Pack	0	\$ 460.00	\$ 410.00	\$ -
SFW-SQL-CAL-R21	Additional Software CAL, SQL Server 2008 R2, 1 CAL Pack	0	\$ 100.00	\$ 90.00	\$ -

Server Hardware and Software

		Quantity	MSRP	Direct	Extended
HDW-4RE-SRV-102	3U Rack Mount 16 SATA Drive Server, Intel Xeon E5-2609 2.4GHz Quad Core, 8GB RAM, 2x128GB SSD 6GB/S MLC drives (boot) 3x500GB SATA 7,200 RPM drives (sql), Windows Server 2008 R2 64-bit, SQL Server 2008 R2 (SCAL), 3-Year full service (on-site or reimbursed) warranty. Small to Medium sized agency. 6-15 concurrent cars. <i>This server system does NOT include supporting equipment like keyboards, network switches, monitor, etc.</i>	1	\$ 7,715.00	\$ 6,940.00	\$ 6,250.00
HDW-4RE-SRV-001	Tower Server, Intel i7 3.40 GHz, 8GB RAM, 4x2TB SATA 7,200 RPM drives, 5TB usable video storage, Windows 7 Pro 64-bit, 3-Year full service (on-site or reimbursed) warranty. Small agency. 1-5 concurrent cars. 5TB usable video storage. <i>This server includes tower, keyboard, monitor with built in speakers and mouse.</i>	0	\$ 3,880.00	\$ 3,490.00	\$ -

Video Storage *Drives will be added to server and/or JBOD*

		Quantity	MSRP	Direct	Extended
HDW-4RE-HDD-4TB	4TB Hard Drives, Server Class, 7,200 rpm, 64MB Cache	4	\$ 555.00	\$ 450.00	\$ 1,800.00
HDW-4RE-JBD-000	Optional JBOD Enclosure	0	\$ -	\$ -	\$ -
HDW-4RE-RBT-000	Optional DVD Robot	0	\$ -	\$ -	\$ -

Wireless Access Points

		Quantity	MSRP	Direct	Extended
WAP-BLD-245-001	Wi-Fi Access Point, 802.11n, 2.4/5GHz, Digital Steering	0	\$ 3,270.00	\$ 2,955.00	\$ -
WAP-KIT-05G-001	WiFi Access Point Kit, 802.11n, 5GHz, Omni-Directional	0	\$ 455.00	\$ 405.00	\$ -
WAP-BLD-05G-001	Wi-Fi Access Point, 802.11n, 5GHz, Sector Antenna	1	\$ 285.00	\$ 250.00	\$ 250.00

Total IT Hardware and Software \$ 9,795.00

WatchGuard Video Technical Services

		Quantity	MSRP	Direct	Extended
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	9	\$ 390.00	\$ 350.00	\$ 3,150.00
SVC-4RE-INS-101	4REm System Installation, Motorcycle (Per Unit Charge)	2	\$ 890.00	\$ 800.00	\$ 1,600.00
SVC-VID-REM-100	Video System Removal (Per Unit Charge)	0	Quote	Quote	\$ -
SVC-4RE-ONS-400	4RE System Setup, Configuration, Testing and Training (Quantity represents number of sites)	1	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
SVC-4RE-UPL-000	4RE Upload Server Setup & Configuration	0		\$ 500.00	\$ -
SVC-WGV-ONS-300	Access Point installations including cable runs (Work may be performed by a sub-contractor)	1	\$ 1,100.00	\$ 1,000.00	\$ 1,000.00

Total Technical Services \$ 8,250.00

Manual Adjustments

VISTA HD Extended Personal Wearable Cameras with mounting kits \$895 x 20	\$ 17,900.00
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Notes: Applicable taxes may apply and are not necessarily accounted for on this estimate. Contact WatchGuard Video for a revised estimate.
 ESTIMATE VALID FOR 30 DAYS

Subtotal: \$ 91,890.00
 UPS Ground Shipping: \$ 525.00
 Taxes: 8.8% \$ 8,086.31

ESTIMATE TOTAL: \$ 100,501.31

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Financing <i>Estimate Only</i> <i>Call for Detailed Quote</i> Within Texas	<ul style="list-style-type: none"> • Includes applicable warranty coverage • You take ownership immediately. Fully paid off at end of term • For a detailed quote, call WatchGuard to determine final project price, approximate date of first payment, desired financing term, and basic agency information 	Payments	3-Year	4-Year	5-Year
		Monthly	\$ 3,076	\$ 2,411	\$ 2,037
		Quarterly	\$ 9,196	\$ 7,209	\$ 6,091
		Semi-Annual	\$ 18,295	\$ 14,342	\$ 12,117
		Annual	\$ 36,209	\$ 28,394	\$ 23,990

Note: This is only an estimate for 4RE related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.